



FAX

Date 3/15/98

Number of pages including cover sheet 10

TO: J. Piscitelli

FROM: G. N. Kuruc, Jr.
R. J. Reynolds Tobacco
Company
400 Raritan Center
Parkway
Edison, NJ 08837

Phone

Fax Phone 216-779-1889

Phone 732-225-4774

Fax Phone 732-417-9076

CC:

REMARKS: *Urgent* *For your review* *Reply ASAP* *Please Comment*

Copies of Forsyth Accrual requests 1997

51846 3692

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM
SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (732) 750-6144

Brand: Signature

\$ Amount Requested: 17,277.00

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

\$ 1.50 Carton Buy Down- remaining monies owed for August 1997 Promotion

11,518 cartons promoted

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Make check out to: McLane Company
Mail check to Division 1240 c/o G. N. Kuruc, Jr.

Approval: 

RJR MANAGER

12/10/97

(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3693

ORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: Signature

\$ Amount Requested: 56,023.55

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

Ongoing Signature Buy Down for month of September 1997

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: send check to Division 1240 c/o G. N. Kuruc, Jr.

Approval: J. N. K.

RJR MANAGER

11/19/97
(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3694
#4

SYTH TOBACCO PRODUCTS ALLIANCE PROGRAM
SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: Signature

\$ Amount Requested: 32,216.77

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

Share of Category payment: \$ 26,342.75 (invoice # 561674 and 561675)

One week price protection from price increase \$ 5,874.02 (invoice # 561672, and 561673)

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Make check out to Amerada Hess Corporation
Send check to Division 1240, c/o G. N. Kuruc, Jr.

Approval:



RJR MANAGER

10/22/97

(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3695

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: Signature _____ \$ Amount Requested: 364.50

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

Balance of monies owed for 7/1-8/31 \$1.50 buy down

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Make check out to McLane Company.
Send check to Division 1240 c/o G. N. Kuruc, Jr.

Approval: 
RJR MANAGER _____ 10/06/97
(DATE)

SEND COMPLETED FORM TO: Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3696

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: SIGNATURE

\$ Amount Requested: 900.00

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

Billboard Program

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: send check to Division 1240-c/o G. N. Kuruc, Jr.

Approval:



RJR MANAGER

09/19/97

(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3697

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: SIGNATURE

\$ Amount Requested: 36,589.50

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

\$1.50 Buy Down July 1-August 31, 1997

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Make check out to McLane Company
Send check to Division 1240 c/o G. N. Kuruc, Jr.

Approval: _____



RJR MANAGER

09/19/97

(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3698

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM
SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: SIGNATURE

\$ Amount Requested: 30,667.35

DESCRIPTION OF SPECIAL PROGRAM:
(Include program begin & end dates and cases promoted, as applicable)

Ongoing everyday low price "buy down".

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Send check to Division 1240 c/o G. N. Kuruc, Jr.

Approval: G. N. Kuruc 07/22/97
RJR MANAGER (DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3699

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: Signature

\$ Amount Requested: 29,956.30

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

Ongoing carton and pack "buy down".

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Send to Division 1240
c/o G. N. Kuruc, Jr.

Approval: 

RJR MANAGER

05/05/97
(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3700

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Amerada Hess Corporation

Contact (Customer): Charles Iszard

Customer Telephone Number: (908) 750-6144

Brand: Signature

\$ Amount Requested: 7,766.00

DESCRIPTION OF SPECIAL PROGRAM:

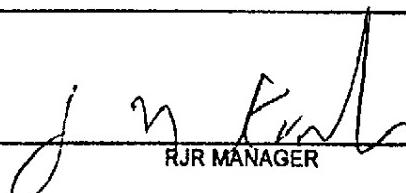
(Include program begin & end dates and cases promoted, as applicable)

Ongoing carton and pack "buy down".

Additional Product Needed: NO YES (If YES, attach product order.)

Special Mailing Instructions: Send to Division 1240
c/o G. N. Kuruc, Jr.

Approval:


RJR MANAGER

2/10/97
(DATE)

SEND COMPLETED FORM TO:

Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

51846 3701